

AML/CFT GUIDANCE FOR ATTORNEYS-AT-LAW

PURPOSE AND CONTENTS

The Financial Intelligence Unit of Trinidad and Tobago (“the FIU”) provides the following overview of the obligations under the Anti-Money Laundering/Counter Financing of Terrorism (AML/CFT) regime of Trinidad and Tobago for Attorneys-at-Law.

The purpose of this guidance is to provide industry specific guidance for Attorneys-at-Law on their legal obligations to deter and detect money laundering and financing of terrorism activities. Because AML/CFT obligations are contained in several laws, amendments and regulations, it is easier for the profession to access in one place the relevant provisions pertaining to their obligations. This guidance uses plain language to explain the most common situations under the specific laws and related regulations which impose AML/CFT requirements. It is provided as general information only. It is not legal advice, and is not intended to replace the AML/CFT Acts and Regulations.

The use of the word “must” indicates a legislative requirement, “should” indicates a best practice and the word “may” states an option for you to consider.

This guidance, which is divided into TEN (10) Parts, includes:

- (1) Clarification on the specified business activities which apply to Attorneys-at-Law.
- (2) The role and function of the FIU in the AML/CFT regime.
- (3) An explanation of money laundering and financing of terrorism.
- (4) The main AML/CFT legal obligations and how these should be applied.
- (5) How to identify suspicious transactions and “red flags” specific to Attorneys-at-Law.
- (6) Links to FIU Publications and Forms which provide additional detailed guidance:
 - Customer Due Diligence guide;
 - STR/SAR reporting Form and guidelines;
 - Terrorist Funds reporting Form and guidelines;
 - How to build an effective compliance programme;
 - Model compliance programme for Attorneys-at-Law; and
 - Offences and penalties.

PART 1

DO THESE OBLIGATIONS APPLY TO YOU?

These obligations apply to you if you are an Attorney-at-Law admitted to practise law in Trinidad and Tobago when you perform certain specified activities. It does not apply to Attorneys-at-Law employed by a public authority or in-house counsel.

If you are an employee of a sole practitioner or firm or partnership, these requirements are the responsibility of your employer but you as an employee will have internal reporting of suspicious transactions and terrorist property obligations in accordance with your employer's compliance programme.

If you are a sole practitioner or firm or partnership, you are subject to the obligations explained in this guideline only if you perform the following specified activities on behalf of any individual or entity (other than your employer):

- (1) buying and selling of real estate property;
- (2) managing of client's money, securities and other assets;
- (3) management of banking, savings or securities accounts;
- (4) organization of contributions for the creation, operation or management of companies, legal persons or arrangements; and
- (5) creation, operation or management of companies, legal persons or arrangements; and buying or selling of business entities.

You will be performing these specified activities if you participate in a transaction, if you assist in the planning or execution of the transaction or otherwise act for or on behalf of a client in the transaction.

- a) **Buying and Selling of Real Estate.** The specified activity of buying and selling of real estate applies to both residential and commercial purchase and sale, lease and mortgage transactions and transactions which finance a purchase or sale of real estate. A "transaction" includes the receiving or making of a gift so no dollar limits or thresholds apply to this specified activity.

- b) **Managing of client money, securities or other assets.** Here, as well as under items c) and d) below, the Attorney-at-Law would be handling the client's funds. The particular focus of AML/CFT obligations lies in the potential risk in situations where the Attorney-at-Law is actually handling client's funds and this specified activity includes situations where you as an Attorney-at-Law controls the use, application, or disposition of funds or has signatory authority over the client's financial account. This activity would include where the Attorney-at-Law acts as an escrow agent who holds the earnest money deposit in an escrow account and conducts closing by receiving and transmitting the closing funds through his escrow account.

Best practice: Any time you, as an Attorney-at-Law, "touch the money" you should satisfy yourself as to the *bona fides* of the sources and ownership of the funds.

- c) **Management of bank, savings or securities accounts.** In addition to the risks identified in item b) above, an Attorney-at-Law or a law firm must be particularly cognizant of the funds that move through the firm's trust account or client's account.

Best Practice: Attorneys-at-Law should exercise caution to avoid situations where they are essentially providing banking services for their clients as opposed to merely holding client's money for a legitimate transaction. For example, in a real estate sale, if you are being asked to make/receive payments to/from persons not party to the transaction but to uninterested persons whose identities are difficult to verify, you should exercise caution and/or treat this as a higher risk situation.

- d) **Organization of contributions for the creation, operation, or management of companies.** This specified activity would include when an Attorney-at-Law prepares for or carries out a transaction where investors contribute capital to a legal entity and would conceivably cover financing and refinancing transactions.
- e) **Creation, operation, or management of legal persons or arrangements, and buying and selling of business entities.** This category of specified activities would include most of the routine work that is done by Attorneys-at-Law involved in corporate and commercial law.

Funds received or held for professional fees, disbursements, expenses or bail are not included in the specified activities.

PART 2

LISTED BUSINESS

Anti-Money Laundering and Counter-Financing of Terrorism is everyone's responsibility. It is important to note that all Attorneys-at-Law, in common with all citizens of Trinidad and Tobago, are subject to the Proceeds of Crime Act ("the POCA") and the Anti-Terrorism Act ("the ATA"). However, further obligations are imposed on business sectors which face a greater risk of coming across crime proceeds and terrorist property than others. Business sectors which have been identified as more vulnerable include Attorneys-at-Law and Accountants when performing certain specific functions, Real Estate agents, Dealers in precious metals and precious stones dealers(s) and Trust and Company service providers, etc. These business sectors are identified as "Listed Businesses" under the First Schedule to the Proceeds of Crime Act, Chap. 11:27.

If you carry on the business activities described in Part 1 you are a Listed Business; you have to comply with legal obligations under the AML/CFT laws of Trinidad and Tobago and the FIU as your Supervisory Authority monitors your compliance. Your obligations apply to those activities identified where there is a high risk of money laundering or financing of terrorism occurring.

The AML/CFT laws of Trinidad and Tobago in which you will find your obligations are:

- (1) Proceeds of Crime Act, Chap: 11:27 ("the POCA") - applies to all persons, but certain offences such as failure to report and the "tipping-off" offences only apply to persons who are engaged in activities in the regulated sector.
- (2) Anti-Terrorism Act, Chap: 12:07 ("the ATA") - establishes several offences about engaging in or facilitating terrorism, as well as raising or possessing funds for terrorist purposes. The Anti-Terrorism Act applies to all persons but certain offences such as the failure to report and "tipping-off" offences only apply to persons who are engaged in activities in the regulated sector.
- (3) Financial Intelligence Unit of Trinidad and Tobago Act, 2009, Act No.11 of 2009;

- (4) Financial Obligations Regulations, 2010;
- (5) Financial Intelligence Unit of Trinidad and Tobago Regulations, 2011; and
- (6) Financial Obligations (Financing of Terrorism) Regulations, 2011.

PART 3

ABOUT THE FIU

The FIU is Trinidad and Tobago's Financial Intelligence Unit. The FIU was established under the FIU Act pursuant to Recommendation 26 of the 40+9 Recommendations of the Financial Action Task Force (the FATF). Recommendation 26 (now Recommendation 29 of the FATF's 40 Recommendations) mandates every country in the world to have a FIU to serve as the information related arm in efforts to combat money laundering, terrorism and related crimes. The FIU was created as an administrative type FIU, in that it does not have law enforcement or prosecutorial powers. Rather, it is a specialised intelligence agency which is legally responsible for producing financial intelligence for Law Enforcement Authorities (LEAs).

The FIU became operational in 2010 when it was established by virtue of the proclamation of the FIU Act. It is an autonomous department within the Ministry of Finance and the Economy.

The FIU works in very close partnership with Financial Institutions and Listed Businesses to ensure that those individuals and entities, comply with their obligations to report certain information to the FIU and supervises and monitors Listed Businesses for compliance with their AML/CFT obligations.

PART 4

WHAT THE FIU DOES

(1) Analyses and Produces Intelligence Reports

Essentially, the FIU is responsible for producing financial intelligence that is then disclosed to LEAs for investigation. To do this, the FIU receives and requests financial information from various reporting entities such as banks, credit unions and other financial institutions, accountants, attorneys-at-law, money services businesses, art dealers, motor vehicle sales, real estate, private members' clubs - a total of seventeen (17) different reporting sectors that must provide financial information to the FIU.

On receipt of the information, the FIU analyses it and looks for links between the financial information received, other relevant information from different sources, intelligence provided by LEAs, as well as other international partners. Once the analysis leads to the belief that the transaction is related to suspicions of money laundering or terrorist financing, the FIU sends an intelligence report to LEAs who will investigate the matter. The LEAs who investigate intelligence reports from the FIU are the Commissioner of Police, Comptroller of Customs and Excise, Chief Immigration Officer and Chairman of the Board of Inland Revenue.

The FIU receives many reports of suspicious transactions from reporting entities; but within those reports are legitimate transactions. The FIU's analysis is therefore, to ensure that only those transactions on which there are reasonable grounds to suspect are related to money laundering or terrorist financing are disclosed to LEAs. Only transactional information and information relating to the suspicion of money laundering and terrorist financing are contained in the Intelligence report. For example, the name and other information on the person who actually submitted the report would not be provided to LEAs.

(2) Supervises for AML/CFT Compliance

Another important function of the FIU is the responsibility of ensuring compliance with obligations under the POCA, the ATA and the Regulations made under those Acts. The FIU is the Supervisor for listed businesses and non-regulated financial institutions which have obligations

under those Acts and Regulations and is responsible for making sure that they are meeting those obligations.

Activities related to our compliance mandate would be educating and providing guidelines (such as this one), enhancing public awareness of money laundering and terrorist financing to allow entities who have AML/CFT obligations to be aware and know exactly what they need to do in terms of meeting their obligations. The FIU also approves compliance programmes, conducts on-site inspections and takes action to ensure that the law is being respected by the entities it supervises.

PART 5

WHAT IS MONEY LAUNDERING?

Money Laundering is the process by which funds derived from criminal activity (“dirty money”) are given the appearance of having been legitimately obtained, through a series of transactions in which the funds are ‘cleaned’. Its purpose is to allow criminals to maintain control over those proceeds and, ultimately, provide a legitimate cover for the source of their income.

For money laundering to take place, first, there must have been the commission of a serious crime which resulted in benefits/gains (illegal funds) to the perpetrator. The perpetrator will then try to disguise the fact that the funds were generated from criminal activity through various processes and transactions which may also involve other individuals, businesses and companies. There is no one single method of laundering money. Methods can range from the purchase and resale of a luxury item (e.g., cars or jewellery) to passing money through legitimate businesses and “shell” companies or as in the case of drug trafficking or other serious crimes. The proceeds usually take the form of cash which needs to enter the financial system by some means.

There are three (3) acknowledged methods in the money laundering process. However, the broader definition of money laundering offences in POCA includes even passive possession of criminal property as money laundering.

(1) Placement

Criminally derived funds are brought into the financial system. In the case of drug trafficking, and some other serious crimes, such as robbery, the proceeds usually take the form of cash which needs to enter the financial system. Examples of Placement are depositing cash into bank accounts or using cash to purchase assets. Techniques used include Structuring - breaking up a large deposit transaction into smaller cash deposits and Smurfing – using other persons to deposit cash.

(2) Layering

This takes place after the funds have entered into the financial system and involves the movement of the funds. Funds may be shuttled through a complex web of multiple accounts, companies, and countries in order to disguise their origins. The intention is to conceal, and obscure the money trail in order to deceive LEAs and to make the paper trail very difficult to follow.

(3) Integration

The money comes back to criminals “cleaned”, as apparently legitimate funds. The laundered funds are used to fund further criminal activity or spent to enhance the criminal's lifestyle. Criminals may use your services to assist in investment in legitimate businesses or other forms of investment, to buy a property, set up a trust, acquire a company, or even settle litigation, among other activities.

Successful money laundering allows criminals to use and enjoy the income from the criminal activity without suspicion.

PART 6

WHAT IS FINANCING OF TERRORISM?

Financing of Terrorism is the process by which funds are provided to an individual or group to fund terrorist activities. Unlike money laundering, funds can come from both legitimate sources as well as from criminal activity. Funds may involve low dollar value transactions and give the appearance of

innocence and a variety of sources. Funds may come from personal donations, profits from businesses and charitable organizations e.g., a charitable organization may organise fundraising activities where the contributors to the fundraising activities believe that the funds will go to relief efforts abroad, but, all the funds are actually transferred to a terrorist group. Funds may come, as well as from criminal sources, such as the drug trade, the smuggling of weapons and other goods, fraud, kidnapping and extortion.

Unlike money laundering, which precedes criminal activity, with financing of terrorism you may have fundraising or a criminal activity generating funds prior to the terrorist activity actually taking place. However, like money launderers, terrorism financiers also move funds to disguise their source, destination and purpose for which the funds are to be used. The reason is to prevent leaving a trail of incriminating evidence - to distance the funds from the crime or the source, and to obscure the intended destination and purpose.

PART 7

WHY ARE ATTORNEYS-AT-LAW A LISTED BUSINESS?

The FATF, the body which sets standards internationally for money laundering and financing of terrorism, in evaluating risks and vulnerable activities has found that lawyers are susceptible to being used not only in the layering and integration stages, as has been the case historically, but also as a means to disguise the origin of funds before placing them into the financial system. Lawyers are often the first professionals consulted for general business advice and on a wide range of regulatory and compliance issues.

The FATF characterises Attorneys-at-Law as “Gatekeepers” because they “protect the gates to the financial system,” through which potential users must pass in order to succeed. The term includes professional experts who provide financial expertise to launderers, such as lawyers, accountants, tax advisers, and trust and service company providers. The FATF has noted that gatekeepers are a common element in complex money laundering schemes. Gatekeepers’ skills are important in creating legal structures that could be used to launder money and for their ability to manage and perform transactions efficiently and to avoid detection. FATF’s Recommendation 22 acknowledges the role that such

gatekeepers can play by recommending that such individuals have AML/CFT responsibilities when engaged in certain activities.

Examples of Money Laundering involving Attorneys-at-Law

Case 1 - Off-shore Companies

Mr. S headed an organization importing narcotics into country A from country B. Mr. S employed a lawyer to establish a web of off-shore corporate entities through which Mr. S could launder proceeds of a narcotics importing operation. These entities were incorporated in Country C where there was lax scrutiny of ownership, records, and finances. A local management company in Country D administered these companies.

These entities were used to camouflage movement of illicit funds, acquisition of assets, and financing criminal activities. Mr. S was the holder of 100% of the bearer share capital (i.e., bearer shares are negotiable instruments that accord ownership in a corporation to the person who possess the bearer share certificate) of these off-shore entities. In Country A, a distinct group of entities without any apparent association to Mr. S transferred large amounts of money to Country D where it was deposited in, or transited through, Mr. S's offshore companies. This same web network was found to have been used to transfer large amounts of money to a person in Country E who was later found to be responsible for drug shipments destined for Country A.

Source: Case 20, Report on Money Laundering Typologies 2003-2004, Financial Action Task Force.

Typology 1 - Easy Money

A Lawyer in Country 1 receives an email from AB, who lives in a foreign non-English speaking country. AB requests the lawyer to act on his behalf to retrieve 750,000 US dollars owed to him by a shipping company registered in Country 1. AB asks to be contacted by his email address.

The lawyer agrees and asks for the relevant identification and supporting documents. AB emails copies of his passport, of his identification card and a decision of a court in his jurisdiction which decided in his favour in a matter between himself and the shipping company. From this document the shipping

company has to pay AB US\$0.75 million. AB also emails a letter from the shipping company which states that they will pay him the money within three (3) months.

The identification documents sent by AB were not written in English. The alleged court decision and the letter from the shipping company were written in English. The lawyer asked AB for certified copies and certified translations of the documents. AB cited difficulty in obtaining same but repeatedly pressed for the lawyer to act for him until then, as the shipping company was ready to pay.

The lawyer became suspicious and checked the authenticity of the documents with the embassy with responsibility for the foreign country. It was revealed that the documents were false. The lawyer ceased all communication with AB.

Source: FIU's Annual Report 2012 at www.fiu.gov.tt

PART 8

YOUR OBLIGATIONS

As an Attorney-at-Law, your main obligations under the AML/CFT laws are summarized below:

- (1) *Register with the FIU;*
- (2) *Submit Reports to the FIU ;*
- (3) *No "Tipping-off";*
- (4) *Keep Records;*
- (5) *Ascertain client identity;*
- (6) *Ascertain whether the client is acting for a Third Party;*
- (7) *Appoint a Compliance Officer;*
- (8) *Develop an effective Compliance Programme and submit to the FIU; and*
- (9) *Implement your Compliance Programme and conduct periodic reviews.*

(1) REGISTRATION WITH THE FIU

You must register with the FIU for the purpose of identifying yourself as an entity which is supervised by the FIU if you perform any of the specified activities. You must also notify the

FIU of a change of address of your registered office or principal place of business within six (6) months of such change.

Businesses in existence on or before February 10, 2011, were required to register within three (3) months from the coming into effect of the FIU Regulations, i.e. by May 9, 2011.

If you commenced business after May 9, 2011 you must register as soon as you begin operations or as soon as you register under the Registration of Business Names Act or incorporate or register under the Companies Act, whichever is the earlier date.

a) *How to Register*

The registration process is very simple and free of charge. On-line registration is available through the FIU's website or you may download the form and complete it manually. You may register on the **FIU Registration Form** which you may access by [clicking here](#).

b) *Offences*

Failure to register within the time stipulated is an offence and you are liable on summary conviction to a fine of \$50, 000 and to a further fine of \$5,000 for each day the offence continues.

Failure to notify the FIU of a change of address of your registered office or principal place of business is an offence and you are liable on summary conviction to a fine of \$20, 000.

(2) SUBMITTING REPORTS TO THE FIU

You are required to send to the FIU two (2) types of reports:

- a) reports of Suspicious Transactions or Activities; and**
- b) reports of Terrorist Funds in your possession.**

The relationship between reporting entities and the FIU is a key one, because the FIU can only perform its analytical function to produce financial intelligence if the various reporting entities report the critical information they have.

Failing to report to the FIU knowledge or suspicion of crime proceeds or terrorist property is a criminal offence. If you continue to deal with such a transaction or funds knowing or having reasonable grounds to believe that the funds are crime proceeds or terrorists' funds and you do not report it to the FIU then you may have committed the offence of money laundering or financing of terrorism.

Attorneys-at -Law should consider whether they should continue to act for a client when they have to submit a STR/SAR on that client. A relevant factor to consider would be whether they reasonably believe that to delay or to stop or the failure to proceed might make a client suspicious that a report may be or may have been made or that an investigation may commence or already has commenced.

a) Reporting Suspicious Transactions/Activities

i. You must submit a Suspicious Transaction Report or Suspicious Activity Report (STR/SAR) to the FIU where you know or have reasonable grounds to suspect:

- ❖ that funds being used for the purpose of a transaction are the proceeds of a crime; or
- ❖ a transaction or an attempted transaction is related to the commission or attempted commission of a money laundering offence; or
- ❖ that funds are linked or related to, or to be used for terrorism, terrorist acts or by terrorist organizations or those who finance terrorism.

The STR/SAR must be submitted within fourteen (14) days of the date that the transaction was deemed to be suspicious.

ii. You must submit a STR/SAR to the FIU immediately if a designated entity* attempts to enter into a transaction or continue a business relationship. You must not enter into or continue a business transaction or business relationship with a designated entity.

*A designated entity means any individual or entity and their associates designated as terrorist entities by the Security Council of the United Nations. **You may access the Security Council of the United Nations List (“the UN list”) by [clicking here](#).**

iii. *Defining Knowledge and Suspicion*

The first criterion provides that, before you become obliged to report, you must know or have reasonable grounds for suspecting, that some other person is engaged in money laundering or financing of terrorism.

If you actually ‘know’ that your client is engaged in money laundering, then your situation is quite straightforward – the first criterion is met. However, knowledge can be inferred from the surrounding circumstances, so, for example, a failure to ask obvious questions may be relied upon by a jury to imply knowledge.

You are also required to report if you have ‘reasonable grounds’ to suspect that the client or some other related person is engaged in money laundering or financing of terrorism. By virtue of this second, ‘objective’ test, the requirement to report will apply to you if based on the facts of the particular case, a person of your qualifications and experience would be expected to draw the conclusion that those facts should have led to a suspicion of money laundering or financing of terrorism. The main purpose of the objective test is to ensure that Attorneys-at-Law (and other regulated persons) are not able to argue that they failed to report because they had no conscious awareness of the money laundering activity, e.g. by having turned a blind eye to incriminating information which was available to them.

iv. *Attempted Transactions*

You also have to pay attention to **suspicious attempted transactions**. If a client attempts to conduct a transaction, but for whatever reason that transaction is not completed, and you think that the attempted transaction is suspicious, you must report it to the FIU.

Example of suspicious attempted transaction: a client wants you to form a company for him. He is vague on what are the proposed company's business activities and he presents you with \$ 10,000 in cash to cover your fees and incorporation fees. You ask him for identification and he delays in providing it but keeps pressing you to form the company; subsequently he terminates the transaction. If you think that this transaction is related to some crime you have to report that attempted transaction to the FIU. On the other hand, a client simply seeking your advice on how to form a company and how long it takes would not be sufficient for being an attempted transaction.

NOTE: It is only when you know or reasonably suspect that the funds are criminal proceeds or related to money laundering or financing of terrorism that you have to report: you do not have to know what is the underlying criminal activity or whether illegal activities actually occurred.

You must report suspicious transactions/activities and terrorist funds **on the STR/SAR Form which you may access by [clicking here](#).**

[Click here](#) for Guidance Note on Suspicious Transaction/Activity Reporting Standards to guide you in completing the STR/SAR form.

v. *Are there exemptions for Attorneys-at-Law from having to make a report?*

Sections 52 (2) and 52 (7) of the POCA removes the requirement to disclose information where that information is subject to legal privilege. Information is privileged if it is communicated, or given, to an Attorney-at-Law:-

- ❖ By a client, or by a representative of a client of his in connection with the giving of legal advice to the client;
- ❖ By a person, or by a representative of a person seeking legal advice from the Attorney-at-Law; or
- ❖ by any person in contemplation of, or in connection with, legal proceedings; and for the purpose of those proceedings.

However, this exemption is overridden and does not apply if the information is communicated or given with a view to furthering any criminal purpose.

vi. *How to Identify a Suspicious Transaction/Activity*

Lawyers should pay particular attention to the money laundering risks presented by the services which they offer to avoid being manipulated by criminals seeking to launder illicit proceeds. Attorneys-at-Law are encouraged to make reasonable enquiries if they come across information which could form the beginning of a suspicion.

You are the one to determine whether a transaction or activity is suspicious based on your knowledge of the client and of the industry. You are better positioned to have a sense of particular transactions which appear to lack justification or cannot be rationalized as falling within the usual parameters of legitimate business. You will need to consider factors such as; is the transaction normal for that particular client or is it a transaction which is atypical i.e. unusual; as well as the payment methods.

In making your assessment, consider some of the functions performed by Attorneys-at-Law that are the most useful to the potential launderer such as:

- ❖ Financial and tax advice – Criminals with large sums of money to invest may pose as individuals hoping to minimize their tax liabilities or desiring to place assets out of reach in order to secure future liabilities;
- ❖ Creation of corporate vehicles or other complex legal arrangements (e.g. trusts) – such structures may serve to confuse or disguise the links between the proceeds of a crime and the criminal;
- ❖ Buying or selling of property – Property transfers serve as either the cover for transfers of illegal funds (layering stage) or else they represent the final investment of these proceeds after the proceeds have passed through the laundering process (integration stage);
- ❖ Performing financial transactions – Attorneys-at-Law may carry out various financial operations on behalf of the client (e.g., cash deposits or withdrawals on accounts, retail foreign exchange operations, issuing and cashing cheques,

purchase and sale of stock, sending and receiving international funds transfers, etc.); and

- ❖ Gaining introductions to financial institutions.

The set of circumstances giving rise to an unusual transaction or arrangement, and which may provide reasonable grounds for concluding that it is suspicious, will depend on the client and the transaction or service in question. Industry-specific indicators would also help you and your employees to better identify suspicious transactions whether completed or attempted.

Consider the following red flags when you act on behalf of a client:

- ❖ Activities which have no apparent purpose, or which make no obvious economic sense (including where a person makes an unusual loss), or which involve apparently unnecessary complexity;
- ❖ The use of non-resident accounts, companies or structures in circumstances where the client's needs do not appear to support such economic requirements;
- ❖ Where the activities being undertaken by the client, or the size or pattern of transactions are, without reasonable explanation, out of the ordinary range of services normally requested or are inconsistent with your experience in relation to the particular client;
- ❖ Excessively obstructive or secretive client;
- ❖ Client is reluctant to provide identity documents;
- ❖ Purpose of instructions, legal services and transactions is unclear;
- ❖ Transactions involve unusual levels of funds or cash;
- ❖ Property transactions which are atypical;
- ❖ Transactions involving countries outside Trinidad and Tobago;
- ❖ Transactions related to offshore business activity;
- ❖ Unusual instructions;
- ❖ Changing instructions;
- ❖ Unusual retainers; and
- ❖ Unexpected deposits into clients' account.

The **Appendix** attached provides further details on these suspicious transaction indicators.

It is important to note that it is not only cash transactions may be suspicious. Money laundering includes the layering and integrating stages where there is no more cash, but only funds that are moved around while trying to confuse the money trail. It can also be of any amount. If you think a \$ 1, 000 transaction is suspicious, you must report it to the FIU.

b) Reporting Terrorist Funds

- i. You **must report immediately** to the FIU the existence of funds within your business where you know or have reasonable grounds to suspect that the funds belong to an individual or legal entity who:
 - commits terrorist acts or participates in or facilitates the commission of terrorist acts or the financing of terrorism; or
 - is a designated entity.
- ii. You **must report immediately** to the FIU where you know or have reasonable grounds to believe that a person or entity named on the UN list or the list circulated by the FIU, has funds in Trinidad and Tobago.

Report the existence or suspicion of terrorist funds on the **Terrorist Funds Report - FIU TFR Form** which you may access by [clicking here](#).

You may access the **Security Council of the United Nations List (“the UN list”)** by [clicking here](#).

[Click here](#) for **Guidance Note on Procedures for Reporting Terrorist Funds** to assist you in completing the TFR form.

(3) NO TIPPING-OFF

When you have made a suspicious transaction report to the FIU, you or any member of your staff must not disclose that you have made such a report or the content of such report to any person including the client. It is an offence to deliberately tell any person, including the client, that you have or your business has filed a suspicious transaction report about the client’s activities/transactions. You must also not disclose to anyone any matter which may prejudice money laundering or financing of terrorism investigation or proposed investigation.

The prohibition applies to any person acting, or purporting to act, on behalf of an Attorney-at-Law or law firm, including any agent, employee, partner, director or other officer, or any person engaged under a contract for services.

(4) RECORD KEEPING

You are required to keep a record of each and every transaction for a specified period. Record keeping is important for use in any investigation into, or analysis of, possible money laundering or terrorist financing. Records must be kept in a manner which allows for swift reconstruction of individual transactions and provides evidence for prosecution of money laundering and other criminal activities.

You must keep the following records in electronic or written form for a period of six (6) years or such longer period as the FIU directs. The records must be kept for six (6) years after the end of the business relationship or completion of a one-off transaction.

- a) All domestic and international transaction records;
- b) Source of funds declarations;
- c) Client's identification records;
- d) Client's information records;
- e) Copies of official corporate records;
- f) Copies of Suspicious Transaction Reports (STRs/SARs) submitted by your staff to your Compliance Officer;
- g) A register of copies of Suspicious Transaction Reports (STRs/SARs) submitted to the FIU;
- h) A register of all enquiries (date, nature of enquiry, name of officer, agency and powers being exercised) made by any LEA or other competent authority;
- i) The names, addresses, position titles and other official information pertaining to your staff;
- j) All wire transfers records (originator and recipient's identification data); and
- k) Other relevant records.

(5) ASCERTAIN CLIENT IDENTITY – KNOW YOUR CLIENT

If you cannot satisfactorily apply your due diligence measures in relation to a client, e.g., you are unable to identify and verify a client's identity or obtain sufficient information about the nature and purpose of a transaction, you must **NOT** carry out a transaction for that client or enter into a business relationship with the client and you must terminate any business relationship already established. You should also consider submitting a STR/SAR to the FIU.

a) All Clients

The general principle is that an Attorney-at-Law should establish satisfactorily that he is dealing with a real person or organization (not fictitious) and obtain identification evidence sufficient to establish that the client is that person or organization. In the case of an organization, you must ascertain that the client is duly authorized to act for the organization.

You must **identify** who is the prospective client and **verify** the person's identity by reference to independent and reliable source material. Such material should include documentary identification issued by the Government departments or agencies. You must also ask the source of funds for the transaction. Client's identification, also called Customer Due Diligence (CDD) or Know Your Client(KYC) , must be obtained for clients who are individuals as well as companies. You must obtain satisfactory evidence of the client's identity before establishing a business relationship or completing a transaction for occasional clients.

Best Practice: While Attorneys-at-Law are not obliged by the AML/CFT laws to identify, or perform any of the other CDD measures on clients when the services provided to them fall outside of the AML/CFT specified activities, the FIU recommends that Attorneys-at-Law should identify all clients to whom they wish to provide any legal service and verify their identification documents as a sound risk management measure.

[Click here](#) for **Customer Due Diligence Guide No. 1 of 2011** for more information.

b) High Risk Clients/Transactions

There are clients and types of transactions, services and products which may pose higher risk to your business and you are required to apply additional measures in those cases. The AML/CFT laws have identified certain high risks clients and require you to conduct Enhanced Due Diligence (“EDD”) on these clients. You may also determine that certain clients, transactions and products pose a higher risk to your business and apply EDD.

You must take specific measures to identify and verify the identity of the following high risk individuals or entities:

- i. Any individual or entity who conducts a large cash transaction i.e. over TT \$90,000;
- ii. Any individual or entity who conducts business transactions with persons and financial institutions in or from other countries which do not or which insufficiently comply with the recommendations of the Financial Action Task Force (“the FATF”). [Click here](#) for **FATF High Risk and Non-Cooperative Jurisdictions**;
- iii. Any individual or entity who conducts a complex or unusual transaction (whether completed or not), unusual patterns of transactions and insignificant but periodic transactions which have no apparent economic or visible lawful purpose;
- iv. Domestic and Foreign Politically Exposed Persons (PEPs). [Click here](#) for **Customer Due Diligence Guide No. 1 of 2011** for the categories of persons who are PEPs;
- v. Any individual or entity for whom you have to send a suspicious transaction report to the FIU (reasonable measures and exceptions apply e.g., to avoid “tipping-off”); and
- vi. Any client or transaction or service or product type that you have identified as posing a higher risk to your business e.g., transactions which involve high levels of funds or cash.

You must apply EDD measures to high risk clients, which include, but are not limited to:

- ❖ Verification of identity using independent sources e.g., additional form of Government issued identification;
- ❖ Obtaining details of the source of the client’s funds and the purpose of the transaction;
- ❖ Obtaining approval from the senior officer to conduct the transaction;
- ❖ Applying supplementary measures to verify or certify the documents supplied or requiring certification by a financial institution;
- ❖ Verifying the source of funds for the transaction e.g., if client states the money is from his bank account, ask for proof;

- ❖ Ongoing monitoring (e.g., monthly, quarterly, annually or on a transaction basis) of the client's account throughout the relationship.

Best Practice: Large payments made in actual cash may also be a sign of money laundering. A policy of not accepting cash payments above a certain limit or at all may reduce that risk. Since clients may attempt to circumvent such a policy by depositing cash directly into your client's account at a bank, you should avoid disclosing client's account details as far as possible and make it clear that electronic transfer of funds is expected.

c) Is the Client acting for a Third Party?

You must take reasonable measures to determine whether the client is acting on behalf of a third party especially where you have to conduct EDD.

Such cases will include where the client is an agent of the third party who is the beneficiary and who is providing the funds for the transaction. In cases where a third party is involved, you must obtain information on the identity of the third party and their relationship with the client.

In deciding who the beneficial owner is in relation to a client who is not a private individual, (e.g., a company or trust) you should look behind the corporate entity to identify those who has ultimate control over the business and the company's assets, with particular attention paid to any shareholders or others who inject a significant proportion of the capital or financial support.

Particular care should be taken to verify the legal existence and trading or economic purpose of corporates and to ensure that any person purporting to act on behalf of the company is fully authorized to do so.

[Click here](#) for **Customer Due Diligence Guide No. 1 of 2011** for more information.

(6) APPOINT A COMPLIANCE OFFICER

You must appoint a senior employee at managerial level as Compliance Officer (CO). The individual you appoint will be responsible for the implementation of your compliance regime.

You must obtain the approval of the FIU for the person chosen as the CO. If you change your CO you must inform the FIU immediately and get the FIU's approval for the new CO.

If you are a small business, employing five (5) persons or less, the CO must be the person in the most senior position. If you are the owner or operator of the business and do not employ anyone, you can appoint yourself as CO to implement a compliance regime.

In the case of a large business (employing over five [5] persons), the CO should be from senior management and have direct access to senior management and the board of directors. Further, as a good governance practice, the appointed CO in a large business should not be directly involved in the receipt, transfer or payment of funds.

Your CO should have the authority and the resources necessary to discharge his or her responsibilities effectively. The CO must:

- a) have full responsibility for overseeing, developing, updating and enforcing the AML/CFT Programme;
- b) have sufficient authority to oversee, develop, update and enforce AML/CFT policies and procedures throughout the company; and
- c) be competent and knowledgeable regarding money laundering issues and risks and the anti-money laundering legal framework.

Depending on your type of business, your CO should report, on a regular basis, to the board of directors or senior management, or to the owner or chief operator of the business. The identity of the CO must be treated with the strictest confidence by you and your staff.

The CO's responsibilities include:

- i. Submitting STRs/SARs and TFRs to the FIU and keeping relevant records;
- ii. Acting as Liaison officer between your business and the FIU;

- iii. Implementing your Compliance Programme;
- iv. Directing and enforcing your Compliance Programme;
- v. Ensuring the training of employees on the AML/CFT; and
- vi. Ensuring independent audits of your Compliance Programme.

For consistency and on-going attention to the compliance regime, your appointed CO may choose to delegate certain duties to other employees. For example, the CO may delegate an individual in a local office or branch to ensure that compliance procedures are properly implemented at that location. However, where such a delegation is made, the CO retains full responsibility for the implementation of the compliance regime.

Best practice: You should appoint an alternate CO to perform the CO's functions in the event the CO is absent for any reason. You will need to obtain the FIU's approval for the person to act as alternate CO.

(7) DEVELOP AND SUBMIT TO THE FIU A WRITTEN COMPLIANCE PROGRAMME

After you have registered with the FIU as a reporting entity, you must develop a written Compliance Programme ("CP"). If you are an organization, the CP also has to be approved by senior management. You must submit the CP to the FIU and you should submit the CP checklist as well to assist the FIU in its review of the CP.

[Click here](#) for the model CP for Attorneys-at-Law and [click here](#) for the CP Check list.

The FIU will examine your CP and approve or recommend amendments if deficiencies are identified.

The CP is a written document explaining your system of internal procedures, systems and controls which are intended to make your business less vulnerable to being used by money launderers and terrorism financiers. Your CP will contain measures that ensure that you comply with your reporting, record keeping, client identification, employee training, and other AML/CFT obligations. These policies, procedures and controls, must be communicated to employees, and when fully implemented, will help reduce the risk of your business being used for money laundering or to finance terrorism. The CP must be reviewed every two (2) years.

A well-designed, applied and monitored regime will provide a solid foundation for compliance with the AML/CFT laws. As not all individuals and entities operate under the same circumstances, your compliance procedures will have to be tailored to fit your individual needs. It should reflect the nature, size and complexity of your operations as well as the vulnerability of your business to money laundering and terrorism financing activities.

The following five (5) elements must be included in your compliance regime:

- a) The appointment of a staff member as CO and his/her responsibilities;
- b) Internal compliance policies and procedures such as reporting suspicious transactions to the CO; application of CDD, EDD and record keeping;
- c) Your assessment of your risks to money laundering and terrorism financing, and measures to mitigate high risks;
- d) Ongoing compliance training for all staff at the level appropriate for their job duties; and
- e) Periodic documented review of the effectiveness of implementation of your policies and procedures, training and risk assessment.

[Click here](#) to access the **Guide to Structuring an AML/CFT Compliance Programme**.

(8) IMPLEMENT AND TEST YOUR COMPLIANCE PROGRAMME

Your obligations include implementing your written CP. The FIU may conduct an onsite examination to determine whether the measures outlined in your CP are effectively implemented.

All employees involved in the day-to-day business of a solicitors' firm should be made aware of the policies and procedures in place in their firm to prevent money laundering and financing of terrorism risks. You must conduct internal testing to evaluate compliance by your staff with your CP, in particular, CDD record keeping and suspicious transactions reporting. Best practice indicates that internal testing should be carried out by someone other than the CO, to avoid potential conflict since the CO is responsible for implementation of the CP, its measures and controls.

External testing must also be carried out to test the effectiveness of your systems, controls and implementation of same by someone not employed in your business.

If you are the CO as well as the most senior employee (person at the highest level in the organization) an external independent review, will satisfy with your obligation to test your implementation of your AML/CFT obligations.

Such reviews (both internal and external) must be documented and made available to the FIU.

PART 9

OFFENCES & PENALTIES FOR NON-COMPLIANCE

Non-compliance with your obligations under the AML/CFT laws and regulations may result in criminal and or administrative sanctions.

Penalties include fines and terms of imprisonment, and sanctions include possible revocation of licenses, issuance of directives and court orders.

[Click here](#) to access a summary of the Offences and Penalties under AML/CFT laws and regulations of Trinidad and Tobago.

PART 10

ADDITIONAL RESOURCES

This summary is intended to guide you in fulfilling your legal obligations under the AML/CFT laws.

Additional reference materials include:

- the AML/CFT laws available on the FIU's website, www.fiu.gov.tt under "**Legal Framework**".
- Risk Based Approach Guidance for Legal Professionals - updated Feb 1, 2012 at <http://www.fatf-gafi.org/topics/fatfrecommendations/documents/riskbasedapproachguidanceforlegalprofessionals.html>
- The FATF recommendations at www.fatf-gafi.org/recommendations.

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